A		Reg. No. :						
Question Paper Code: 99051								
B.E. / B.Tech. DEGREE EXAMINATION, NOV 2024								
Open elective								
	Civil Engineering							
19UEN951 – SPEAK BETTER WRITE BETTER								
(Common to ALL branches)								
(Regulation 2019)								
Duration: Three hours Maximum: 10					n: 100 Marks			
		Answer A	LL Ques	tions				
		PART A - (15	$5 \ge 1 = 15$	5 Marks	s)			
1.	Select the possible answers for "How are you today?"				CO1- U			
2.	(a) Fine, thank you, and y(c) How are you?Select the correct answers	(d) Hello) I'm fine s	e, and y	you			CO1- U
	(a) Something we say before we go to sleep.							
	(b) The first thing we say to people when we see them							
	(c) Something we say to people when leaving.							
	(d) Something we say to	•	ing.					
3.	Vera: for tearing years Sera: Don't worry about t	your book cover						CO1- U
	(a) Thank you (b) I d		(c) Ex	cuse m	e (d	l) That	's verv	v kind of you
		io uporogize			U (U	<i>)</i> 11100		kind of you
4.	Hi. I'd like to open a account for my son				CO1- U			
5.	(a) Save(b) SaI just got paid today, somy savings account.			-) Save	d CO1- U
	(a) Deposit	(b) Withdrawl	(c) Dep	osits		(d) Pu	it out

6.	This store only accepts cash, so I had money	to some	CO1- U			
	(a) Take out (b) Take up	(c) Take in (d) Take ab	out			
7.	and testimonials are importing the opinion of others the applicant's suitab		CO1- U			
8.	(a) Reference (b) Qualificati indicates the hierarchy o	on (c) service letter (d) letters f the topics	CO1- U			
	(a) Appendix (b) List of reference (c) Bibliography (d) Table of c					
9.	A is also known as a 'Cover	letter'	CO1- U			
10	(a) Resume (b) Curriculum vitae Why is smiling a recommended thing interview?	e (c) Application letter (d) Sales lette to do during attending an	er CO1- U			
	(a) It shows professionalism and confidence					
	(b) It shows confidence and uniqueness					
	(c) Smiling makes you comfortable in the long run					
	(d) Smiling is charity					
11	With regards to punctuation style, in this style of letter there will be a CO1- colon (:) after the salutation and a comma (,) after the complimentary closing					
	(a) open punctuation	(b) mixed punctuation				
	(c) block format	(d) modified punctuation				
12	Used in business and personal life, communicating electronically via text r people in real time.		CO1- U			
	(a) memorandums (b) netiquette				
	(c) instant messaging (IM) (e	d) Internet protocol messaging				
13	Why is it important to conquer your fear of	f public speaking?	CO1- U			
	(a) It helps you understand how your nerves affect your ability to speak.					
	(b) It helps you ask your parents for things without being afraid.					
	(c) It teaches you how to be calm					
	(d) It helps break the ice in small conversat	tions.				

14	What does it mean to add your own style when speaking publicly?	CO1- U			
	(a) Stand as straight as a board and speak in a monotone voice.				
	(b) Act like a clown to get everyone's attention.				
	(c) Speak how everyone expects you to speak.				
	(d) Let your personality shine when speaking.				
15	What does a successful speech require?	CO1- U			
	makers typically use.				
	(a) Knowledge of both sources and the types of supporting material that speech				
	(b) To write about Skills and hobbies in which you are expert				
	(c) Talk about a subject with which you have had some personal experience				
	(d) None of the above				
PART - B (7 x 3 = 21 Marks)					
11	What is formal and informal greeting?	CO2- App			
12	Introduce yourself to the HR Manager of the company in 3 lines.	CO2- App			
13	What are the necessities that require to write a letter to the bank manager?	CO2- App			
14	Discuss the purpose and format of a memo.	CO4- App			
15	Write a sample business letter.	CO4- App			
16	What is Negotiation?	CO4- App			
17	Explain STAR method in Problem Solving	CO3- App			

$PART - C (4 \times 16 = 64 \text{ Marks})$

(a) You are Pulkit, a resident of 221, Pocket V, Mayur Vihar, New CO2-App (16) Delhi. Your elder sister has suddenly fallen ill just before a competitive examination. Write a letter to your father who is away on a business tour to Mumbai, informing him about her condition. Also ask him to return as early as possible.

Or

- (b) Write a letter to the manager to invite him for the birthday party CO2-App (16) of your younger brother. Also ask him to permit your colleagues for the same.
- 19 (a) Write a letter to the bank manager to request a new ATM card to CO2-App (16) compensate for the broken card.

	(b)	People have adapted to wearing face masks as a 'new normal'. But most of them do not know how to dispose of them properly. Spread awareness regarding the disposal of protective masks by writing a letter to an editor of a popular newspaper.	CO2-App	(16)
20	(a)	Write a cover letter to be submitted along with the resume. Or	CO2-App	(16)
	(b)	What are four barriers to effective communication? Explain in detail.	CO4-App	(16)
21	(a)	Problems That Effective Business Communication Can Solve. Explain in detail.	CO4-App	(16)
		Or		
	(b)	What are the Qualities of a Good Business Letter?	CO4-App	(16)

Or