A		Reg. No. :									
Question Paper Code: 99051											
B.E. / B.Tech. DEGREE EXAMINATION, MAY 2024											
Open elective											
	Civil Engineering										
19UEN951 – SPEAK BETTER WRITE BETTER											
(Common to ALL branches)											
(Regulation 2019)											
Duration: Three hours Maximum: 1								n: 100	Marks		
Answer ALL Questions											
PART A - (15 x 1 = 15 Marks)											
1.	Select the possible answers for "How are you today?"								CO1- U		
2.	<ul><li>(a) Fine, thank you, and</li><li>(c) How are you?</li><li>Select the correct answ</li></ul>	(d)	) Hello ) I'm fine	e, and y	ou				CO1- U		
	<ul><li>c. Select the correct answers. "Good night" is</li><li>(a) Something we say before we go to sleep.</li></ul>										
	<ul><li>(a) Something we say before we go to sleep.</li><li>(b) The first thing we say to people when we see them</li></ul>										
	(c) Something we say to people when leaving.										
	(d) Something we say	to be polite.									
3.	Vera: for tearing	ng your book cover							CO1- U		
	Sera: Don't worry about	it that.									
	(a) Thank you (b)	I do apologize	(c) Exc	cuse me	e (d	) That	t's very	y kind	of you		
4.	Hi. I'd like to open a account for my son							CO1- U			
5.		just got paid today, so I'm going to this cheque into						d	CO1- U		
	(a) Deposit	(b) Withdrawl	(	c) Depo	osits		(d) Pu	it out			

6.	This store only accepts cash, so I hamoney	d to some	CO1- U			
	(a) Take out (b) Take up	(c) Take in (d) Take ab	oout			
7.	and testimonials are im the opinion of others the applicant's suit	• •	CO1- U			
8.	(a) Reference (b) Qualification (b) Qualification (b) Qualification (b) Qualification (b) Qualification (b) Qualification (c)	ation (c) service letter (d) letters of the topics	CO1- U			
	(a) Appendix (b) List of reference	e (c) Bibliography (d) Table of cor	ntents			
9.	A is also known as a 'Cov	er letter'	CO1- U			
10		ae (c) Application letter (d) Sales letter g to do during attending an	er CO1- U			
	(a) It shows professionalism and confide	nce				
	(b) It shows confidence and uniqueness					
	(c) Smiling makes you comfortable in th	e long run				
	(d) Smiling is charity					
11	With regards to punctuation style, in the colon (:) after the salutation and a come closing.	-	CO1- U			
	(a) open punctuation	(b) mixed punctuation				
	(c) block format	(d) modified punctuation				
12	Used in business and personal life, _ communicating electronically via text people in real time.		CO1- U			
	(a) memorandums	(b) netiquette				
	(c) instant messaging (IM)	(d) Internet protocol messaging				
13	Why is it important to conquer your fear	of public speaking?	CO1- U			
	(a) It helps you understand how your ner	ves affect your ability to speak.				
	(b) It helps you ask your parents for things without being afraid.					
	(c) It teaches you how to be calm					
	(d) It helps break the ice in small conver	sations.				

14	What does it mean to add your own style when speaking publicly?	CO1- U					
	(a) Stand as straight as a board and speak in a monotone voice.						
	(b) Act like a clown to get everyone's attention.						
	(c) Speak how everyone expects you to speak.						
	(d) Let your personality shine when speaking.						
15	What does a successful speech require?	CO1- U					
	makers typically use.						
	(a) Knowledge of both sources and the types of supporting material that speech						
	(b) To write about Skills and hobbies in which you are expert						
	(c) Talk about a subject with which you have had some personal experience						
	(d) None of the above						
PART – B (7 x 3= 21 Marks)							
11	What is formal and informal greeting?	CO2- App					
12	Introduce yourself to the HR Manager of the company in 3 lines.	CO2- App					
13	What are the necessities that require to write a letter to the bank manager?	CO2- App					
14	Discuss the purpose and format of a memo.	CO4- App					
15	Write a sample business letter.	CO4- App					
16	What is Negotiation?	CO4- App					
17	Explain STAR method in Problem Solving	CO3- App					

## $PART - C (4 \times 16 = 64 \text{ Marks})$

18 (a) You are Pulkit, a resident of 221, Pocket V, Mayur Vihar, New CO2-App (16) Delhi. Your elder sister has suddenly fallen ill just before a competitive examination. Write a letter to your father who is away on a business tour to Mumbai, informing him about her condition. Also ask him to return as early as possible.

## Or

- (b) Write a letter to the manager to invite him for the birthday party CO2-App (16) of your younger brother. Also ask him to permit your colleagues for the same.
- 19 (a) Write a letter to the bank manager to request a new ATM card to CO2-App (16) compensate for the broken card.

(b) People have adapted to wearing face masks as a 'new normal'. CO2-App (16)But most of them do not know how to dispose of them properly. Spread awareness regarding the disposal of protective masks by writing a letter to an editor of a popular newspaper. Write a cover letter to be submitted along with the resume. 20 (a) CO2-App (16)Or (b) What are four barriers to effective communication? Explain in CO4-App (16)detail. 21 (a) Problems That Effective Business Communication Can Solve. CO4-App (16)Explain in detail. Or (b) What are the Qualities of a Good Business Letter? CO4-App (16)

Or