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# Question Paper Code: 21551

B.E./B.Tech. DEGREE EXAMINATION, MAY/JUNE 2013.

## Eighth Semester

### Mechanical Engineering

#### ME 2035/ME 801 – ENTREPRENEURSHIP DEVELOPMENT

(Common to Production Engineering and Automobile Engineering)

(Regulation 2008)

(Common to PTME 2035 – Entrepreneurship Development for B.E. (Part-Time) Sixth Semester Mechanical Engineering – Regulation 2009)

Time: Three hours

Maximum: 100 marks

Answer ALL questions.

 $PART A - (10 \times 2 = 20 \text{ marks})$ 

- 1. Differentiate between an entrepreneur and a manager.
- 2. How does an entrepreneur called as innovator?
- 3. What are the objectives of EDPs?
- 4. What are the sources of idea generation?
- 5. Mention the types of marketing research.
- 6. Identify the problems faced by small enterprise.
- 7. State the need for tax benefit for SSIs.
- 8. What is the significance of working capital?
- 9. What is BIFR?
- 10. What is subcontracting?

#### PART B - (5 $\times$ 16 = 80 marks)

11. (a) Describe the motivational forces that cause entrepreneurial growth in a country.

Or

- (b) Briefly explain the types of entrepreneurs.
- 12. (a) Write an account of business games and explain its importance for entrepreneur.

Or

- (b) Briefly discuss the stress management techniques for businessmen.
- 13. (a) What are the contents of a project report? Explain.

Or

- (b) Discuss the methods of project appraisal.
- 14. (a) What are the All India Financial Institutions that meet the financial needs of the entrepreneurs? Explain.

Or

- (b) Describe the sources of short-term finance.
- 15. (a) What remedial measures do you think necessary to arrest the growing industrial sickness in India?

 $\mathbf{Or}$ 

(b) Discuss the various types of growth strategies adopted by business firms.